

YOUNG LEADERS IN FINANCE AWARDS 2018

Auditor of the Year

This award recognises an outstanding auditor who effectively drove revenue growth and shaped their firm's success in the 2017 calendar year, while applying a high level of accuracy and detail to their work. Along with business growth metrics, the award considers the activities, strategies and actions of the auditor in terms of best practice and driving increased revenue and efficiencies.

Eligibility

This award is open to all auditors inclusive of SMSF auditors and must have held valid registration and authorisations necessary for their field. It is based on activities over the 2017 calendar year.

All entrants must be aged 30 years or younger for the duration of the work being completed between 1 January 2017 and 31 December 2017.

Submission criteria and requirements

Please answer the following questions (400 words max per question):

- Please provide your registered auditor number.
- How do you ensure a comprehensive audit is undertaken with a high volume of clients?
- How do you ensure your knowledge of law is up to date amid significant periods of reform?
- Explain how you have met the challenges of digital disruption in auditing in 2017.
- Detail how you have structured your work in 2017 to drive firm revenue and ensure recurring clients.
- Outline your unique selling point/points of difference as an auditor in your field compared with your peers, and how you have created a quality service offering as a result.

Supporting documentation

Optional: Please include any supporting material in your submission so that the judges can consider it. This material can include references, testimonials, statistics, video, media coverage and financial or business metrics and/or statements and third-party independent data reports to support your submission.

We also encourage entrants to submit an optional short video - up to 30 seconds long - answering the question, **"What does success mean to you?"**

Business metrics

Metric	1.1.2016 – 31.12.2016	1.1.2017 – 31.12.2017
Total revenue (firm)		
Total revenue (under auditor's control)		
Number of clients (under auditor's control)		
Number of new clients (under auditor's control)		
Total number of staff (under auditor's control)		

SCORE	RESPONSE
Score 1 – 2	<p>Did not meet submission requirements. Provided little to no relevant supporting documents. Did not meet expectations.</p>
Score 3 - 4	<p>Partially highlighted/demonstrated submission requirements. Provided little to no relevant supporting documents. Did not meet my expectations.</p>
Score 5 - 6	<p>Highlighted/demonstrated submission requirements. Provided relevant supporting documents. Met my expectations.</p>
Score 7 – 8	<p>Accurately highlighted/demonstrated submission requirements. Provided clear and relevant supporting documents Met my expectations.</p>
Score 9 – 10	<p>Accurately and concisely highlighted/demonstrated submission requirements Provided clear and relevant supporting documents Exceeded my expectations.</p>