

YOUNG LEADERS IN FINANCE AWARDS 2018

Bookkeeper of the Year

This award recognises an outstanding Australian bookkeeper who effectively drove revenue growth and shaped their firm's success in the 2017 calendar year.

Eligibility

This award is open to all bookkeepers in Australia. It is based on activities over the 2017 calendar year.

All entrants must be aged 30 years or younger for the duration of the work being completed between 1 January 2017 and 31 December 2017.

Submission criteria and requirements

Please answer the following questions (400 words max per question):

- Detail how you structured your work to drive sustainable revenue growth in your practice in 2017.
- Detail how you have promoted the profession of bookkeeping in the increasingly automated compliance environment.
- Outline your unique selling points/points of difference compared with your peers, and how you have created or contributed to a quality business as a result.
- Highlight innovation you have driven in your business and how this has impacted on business growth.
- Where relevant, provide a case study that showcases your success as a bookkeeper in 2017.

Supporting documentation

Optional: Please include any supporting material in your submission so that the judges can consider it. This material can include references, testimonials, statistics, video, media coverage and financial or business metrics and/or statements and third-party independent data reports to support your submission.

We also encourage entrants to submit an optional short video - up to 30 seconds long - answering the question, **"What does success mean to you?"**

SCORE	RESPONSE
Score 1 – 2	<p>Did not meet submission requirements. Provided little to no relevant supporting documents. Did not meet expectations.</p>
Score 3 - 4	<p>Partially highlighted/demonstrated submission requirements. Provided little to no relevant supporting documents. Did not meet my expectations.</p>
Score 5 - 6	<p>Highlighted/demonstrated submission requirements. Provided relevant supporting documents. Met my expectations.</p>
Score 7 – 8	<p>Accurately highlighted/demonstrated submission requirements. Provided clear and relevant supporting documents Met my expectations.</p>
Score 9 – 10	<p>Accurately and concisely highlighted/demonstrated submission requirements Provided clear and relevant supporting documents Exceeded my expectations.</p>